# **Vytelle.** Always Progressing

### **Vytelle advances the RIGHT genetics FASTER**





### **Vytelle Mission and Purpose**

To ensure meat and milk are **viable** and **competitive** food choices for future generations.

## **Vytelle Advances the Right Genetics Faster**

#### Fast Forward Genetic Progress for Sustainable Production



**Collect** individual animal feed intake, growth and behavior data

Monitor and validate performance

Multiply elite genetics with hormone-free in vitro fertilization (IVF)

Shorten generation intervals

Improve reproductive efficiency

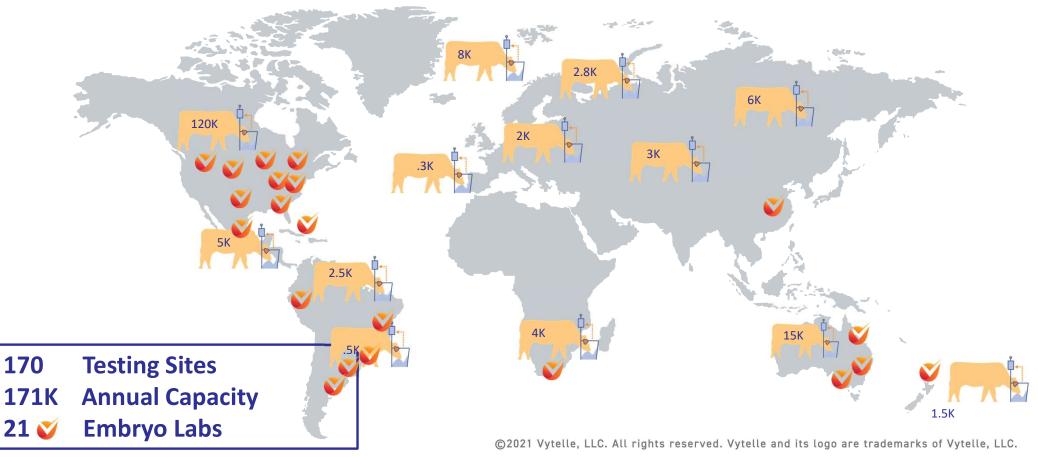
## **Vytelle By The Numbers**

- 2018 Business Formed
- 21 Global Vytelle ADVANCE Labs
  - 26 Countries served
- 1 Global Headquarters: Kansas City
  - 1 Global R&D Lab: Texas
  - 660,587 Embryos Made



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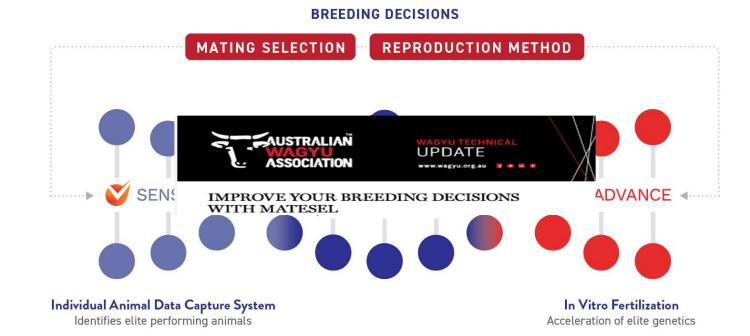
#### **Vytelle serves customers in 26 countries representing** 55% of the global cattle population





### Who to Breed, How to Breed

#### **Vytelle** ACCELERATES THE RIGHT GENETICS FASTER





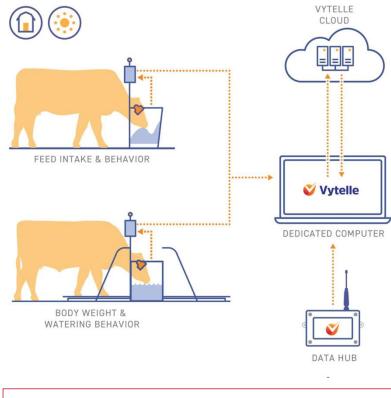
#### **Why Feed Efficiency Matters**



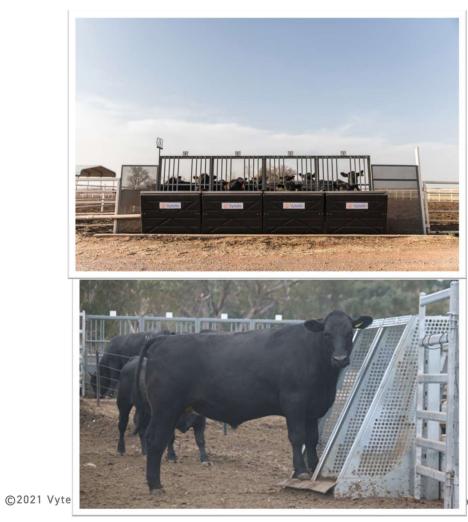
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#### How the program works



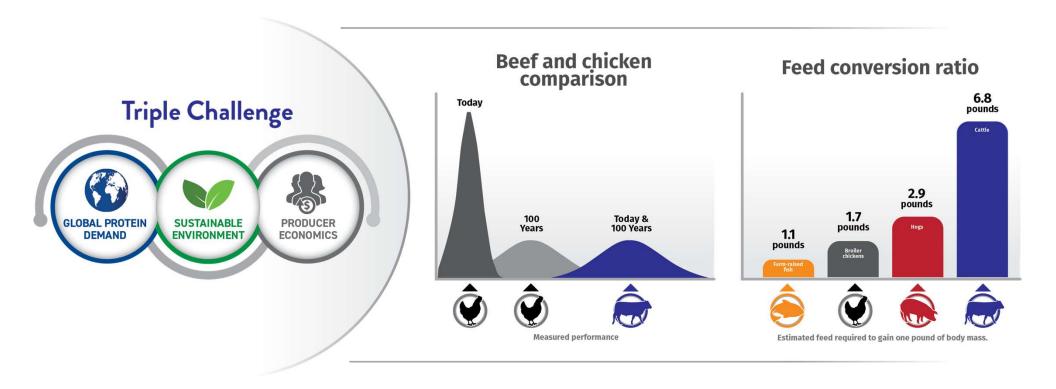
Dashboard Reporting Daily Alerts End-of-Monitoring Period Analytics for Decision



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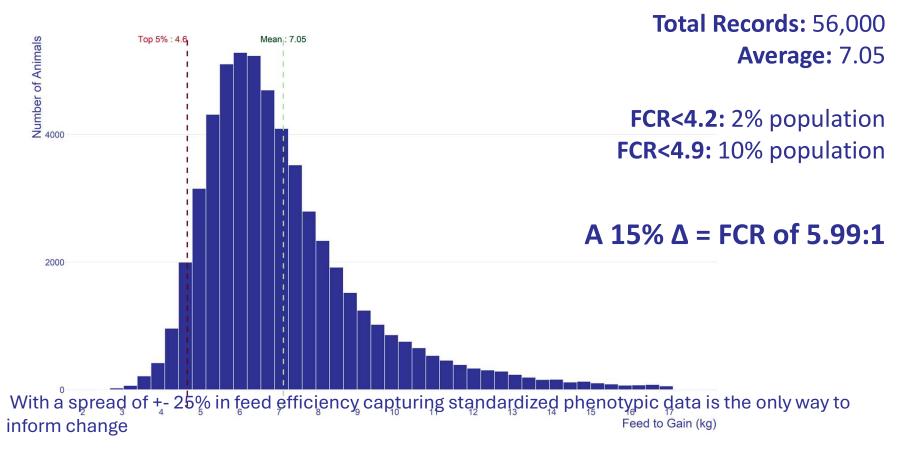


#### **Genetic Progress is a Proven Solution**





## **Feed Efficiency Opportunity**





### Wagyu Progeny Test Program

- Vytelle is the official Feed Efficiency Partner to the AWA
- 4 Locations testing in Australia
- The AWA offers a fellowship scholarship that can be applied to having a Vytelle SENSE feed efficiency system to test Wagyu and submit data, learn more here <u>Wagyu</u> <u>Fellowship</u>
- Ask Vytelle about the AWA Special member pricing
  - Lisa.Rumsfeld@vytelle.com



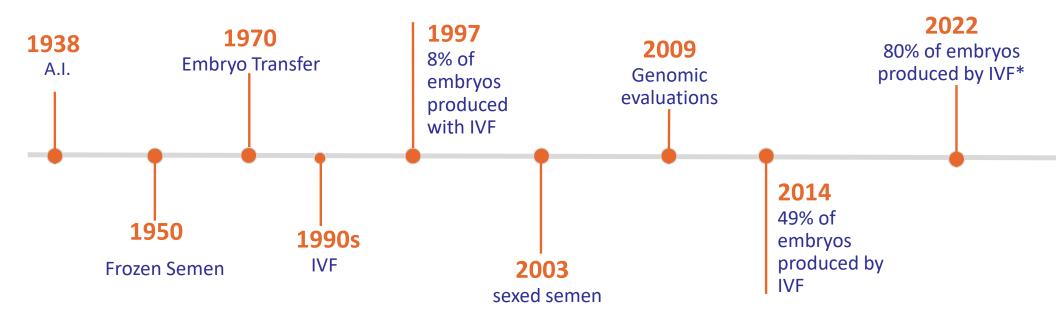




### Sustainable Genetics Faster With IVF

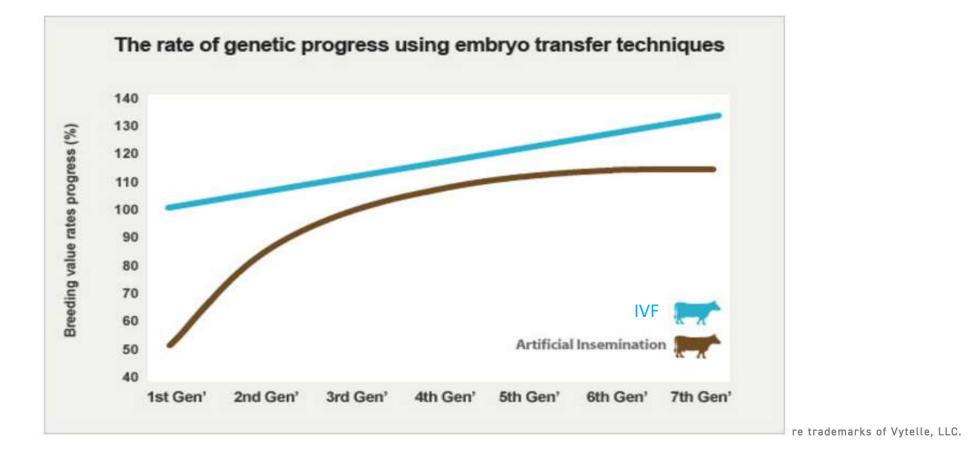


#### **Genetic Progress through Technology**



\* IETS Data

### **Reproductive Technologies Comparison** A.I Vs IVF



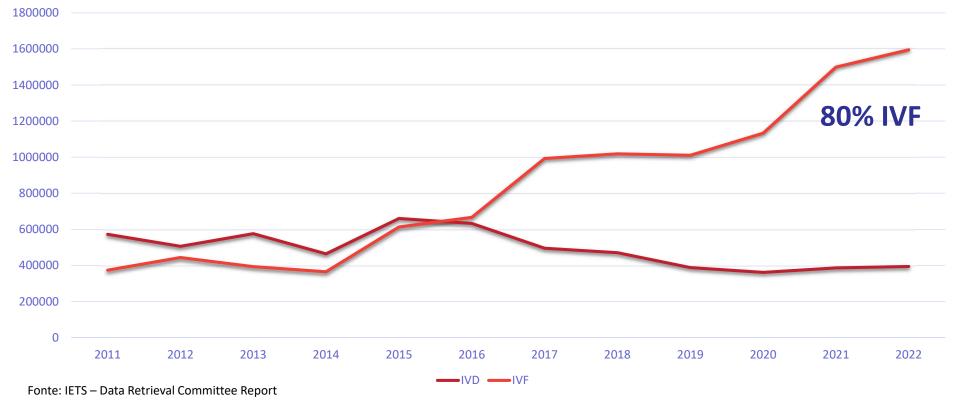
### **Reproductive Technologies Comparison** (IVD Vs IVF)

MORE LIVE CALVES		
	CONVENTIONAL FLUSHING	VYTELLE IVF
TIME BETWEEN COLLECTIONS	35 days	14 days
LENGTH OF SEASON	120 days	120 days
COLLECTIONS PER SEASON	3.0	8.0
EMBRYOS PER COLLECTION	6.0	5.0
EMBRYOS PER SEASON	18	40
PREGNANCY RATE	55%	50%
TOTAL CALVES PER SEASON	10	20



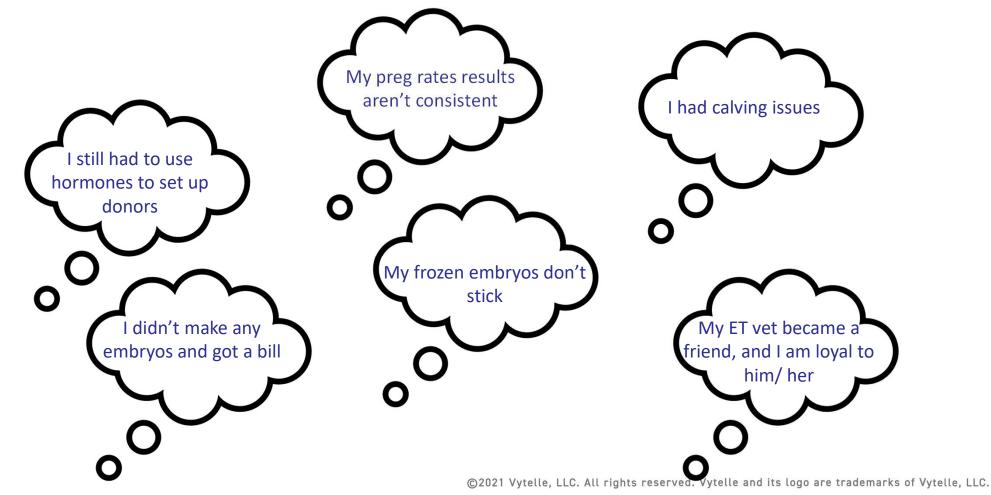
#### **IVF Trends Globally-***MOET* vs *IVF*

World IVD vs IVF\* 2022 = 1.9M Total



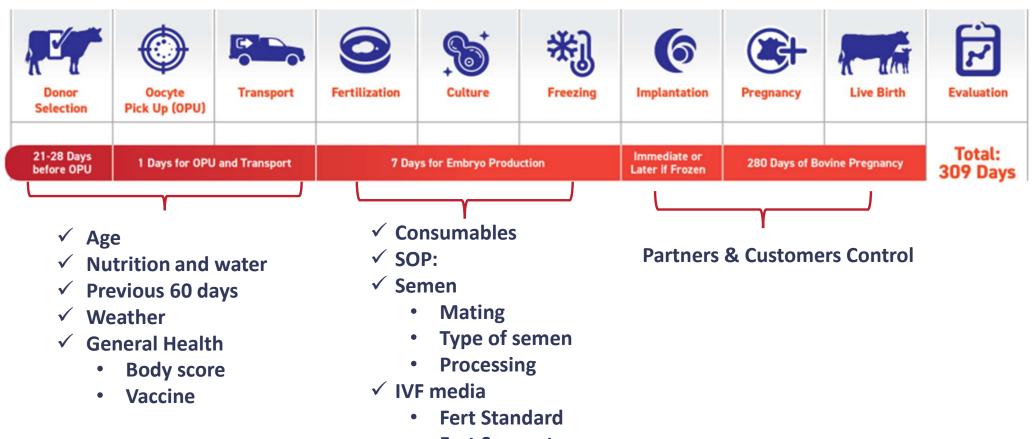
\* IETS Data







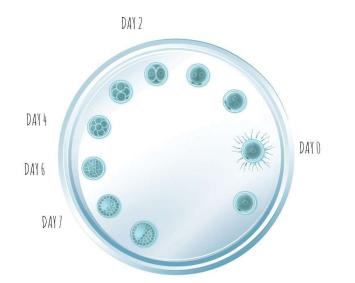
### **COMPLETE PROCESS**



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### **Embryo Production**





#### Ovum Pick Up

We are collecting oocytes on day -1 in the IVF process. They will arrive at the lab on day 0.

#### Laboratory Fertilization

Once the eggs are back at our lab, they are carefully fertilized using chosen sires according to each customer's needs.

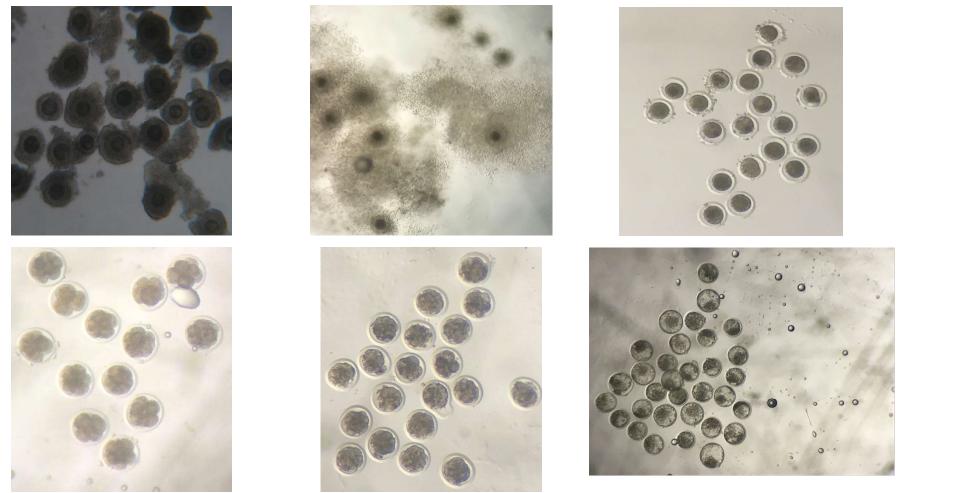


7-day process from egg to embryo



Fresh or frozen embryos based on customer's needs

### What real structures looks like



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## The Game Changer = DT Frozen Embryos

Vytelle uses the Direct Thaw (DT) method—it's as simple as 1, 2, 3.



Easy Logistics





### **Recipient Selection & Management**

- Selecting Recipients
  - Regular estrous cycles prior to synchronization.
  - Pre-breeding vaccinations 30 to 45 days prior to embryo transfer.
  - Positive plane of nutrition 30 days prior to and 45 days post embryo transfer.
  - Minimize transportation before and after embryo transfer to decrease stress.
- Synchronization & utilization
- Pregnancy Check



#### Tips to Selecting the BEST Recipient Cows

- 3 to 7 years of age or pubertal heifers
- 45 to 60 days postpartum
- Body condition score of 5.5 (beef) or 3 (dairy)
- Sound udder, feet and legs
- No prior calving difficulty
- Positive plane of nutrition & mineral program

#### Learn more at vytelle.com



## **The Vytelle Difference**

#### Global Experience

- SOPS & Process
- Data Insights
  - On demand to inform mating decisions

#### Outcome based pricing

 Only pay for Grade One embryos produced

#### Hormone Free IVF

- No Donor Preparation required
- Donors can be Pregnant or Empty
- Donors stay in production

#### Vytelle's propriety media

- Cutting-edge in-house media
- R&D focus

#### No Fetal Calf Serum

• Less chance of oversized calves

#### Accessible OPU options

- A location near you
- Direct Thaw Frozen Embryos
  - High success rates
  - Simple Logistics & Implant



### **Thank You**

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